



# THE ASIAN DEVELOPMENT BANK & OPPORTUNITIES FOR ITALIAN COMPANIES

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Department (PPFD)

21 June 2021



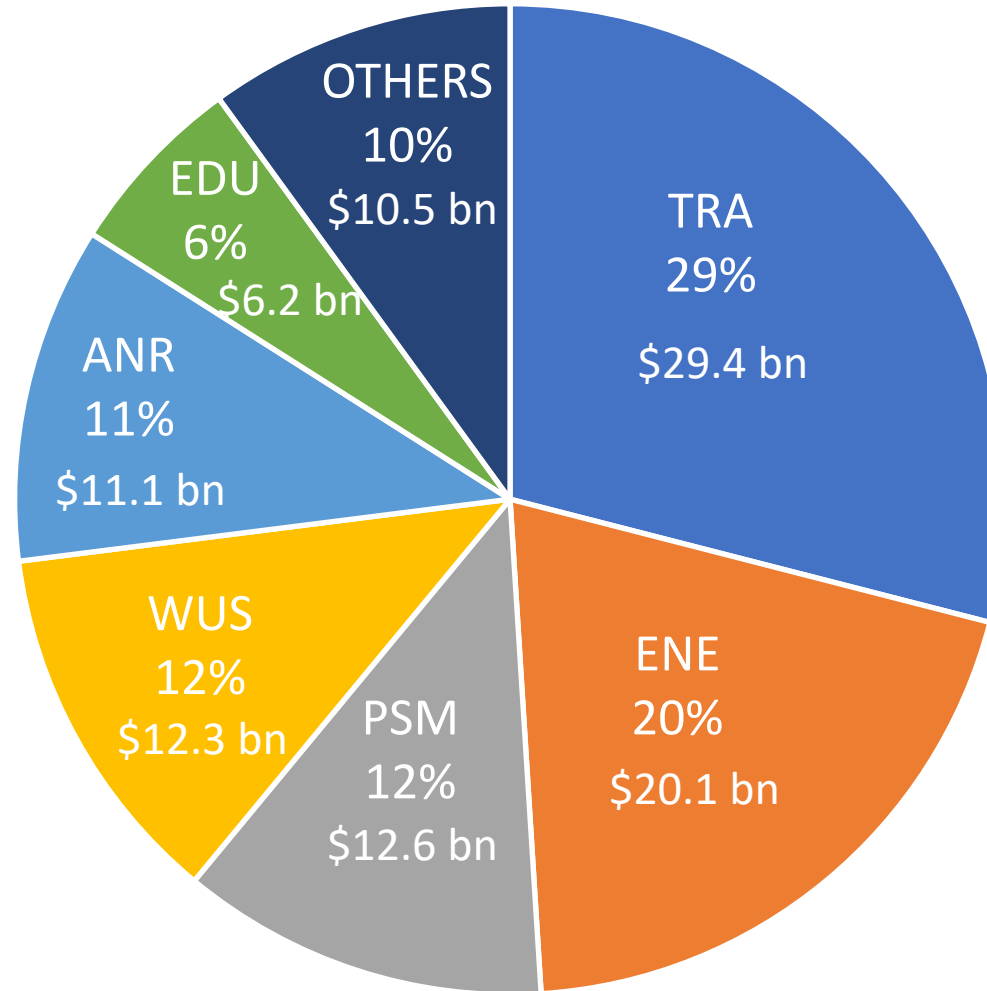


# Overarching Goals

- To achieve a prosperous, inclusive, resilient, and sustainable Asia and the Pacific, while sustaining its efforts to eradicate extreme poverty.
- Policy Priorities – Ensuring Green, Sustainable, Inclusive and Resilient Recovery
  - Increase in climate financing – both from ADB and global and bilateral funds
  - Support the digital transformation that has accelerated during the pandemic.
  - Enhance domestic resource mobilization (DRM) capacity in our DMCs.
  - Providing tailored technical assistance and practical knowledge

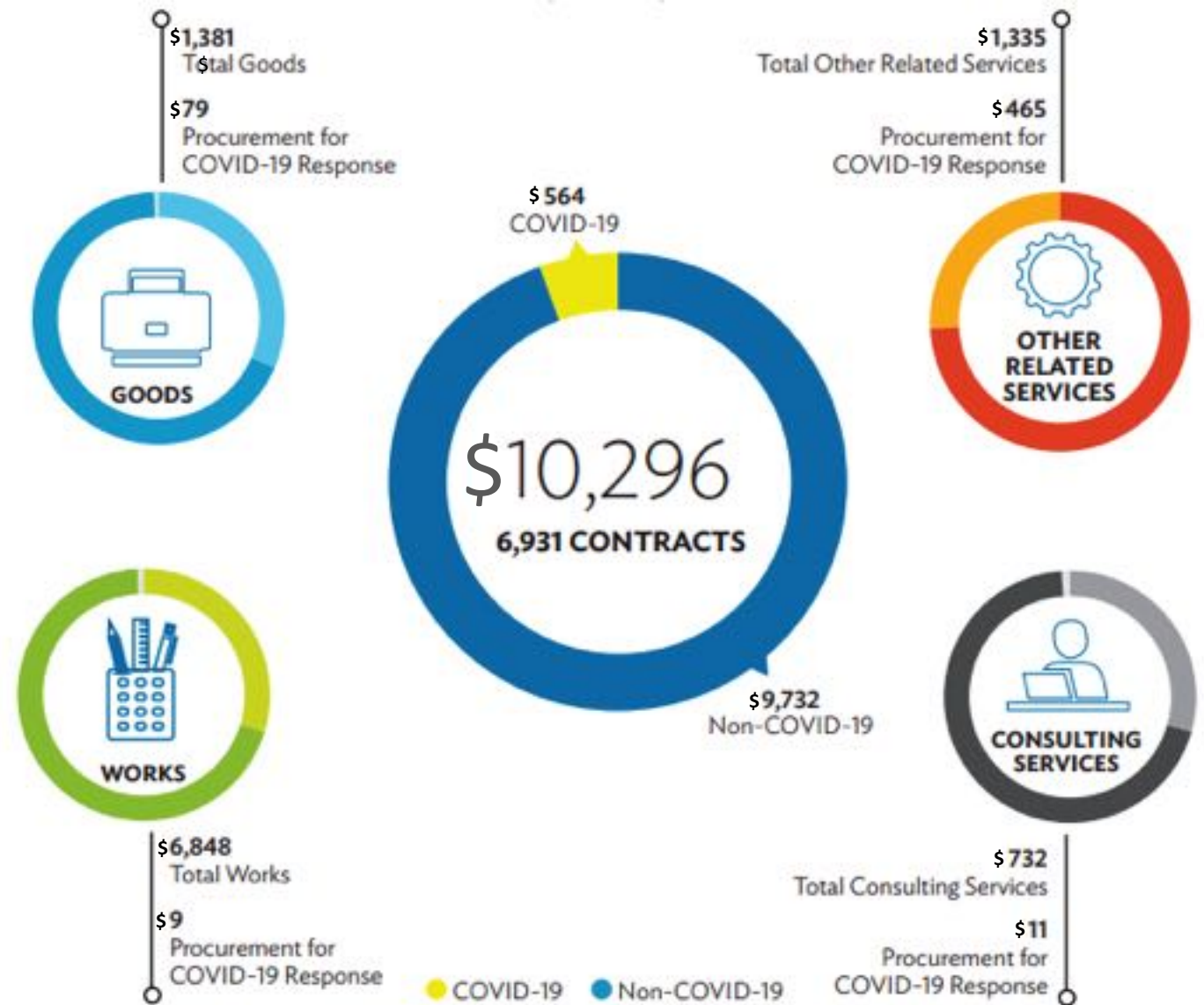


# Sector Breakdown of Sovereign Portfolio as of 31 December 2020



ANR = agriculture, natural resources, and rural development; EDU = education; ENE = energy, PSM = public sector management, TRA = transport; WUS = water and other urban infrastructure and services.

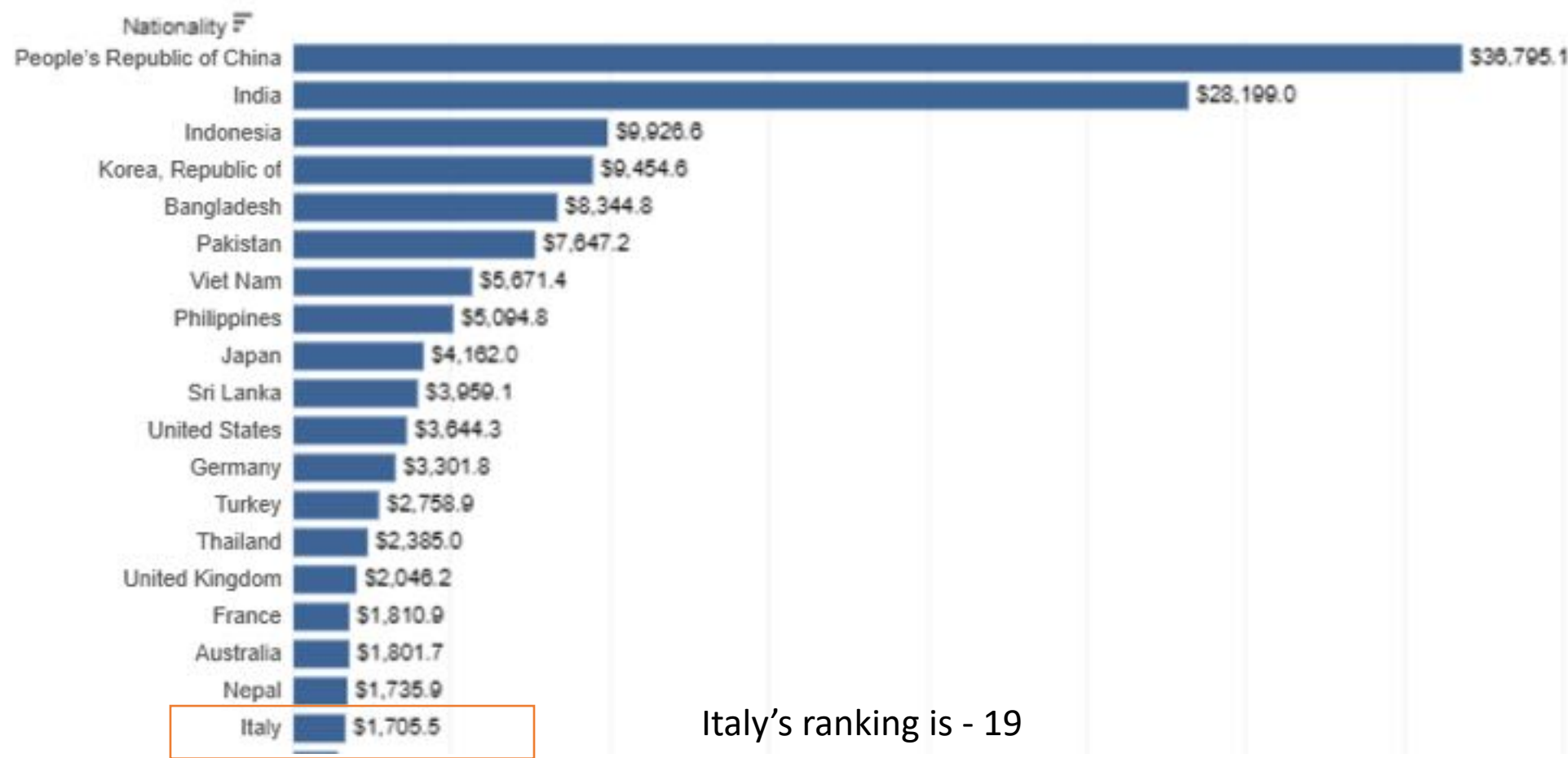
# Overall Procurement in 2020



COVID-19 = coronavirus disease.  
Source: Asian Development Bank.



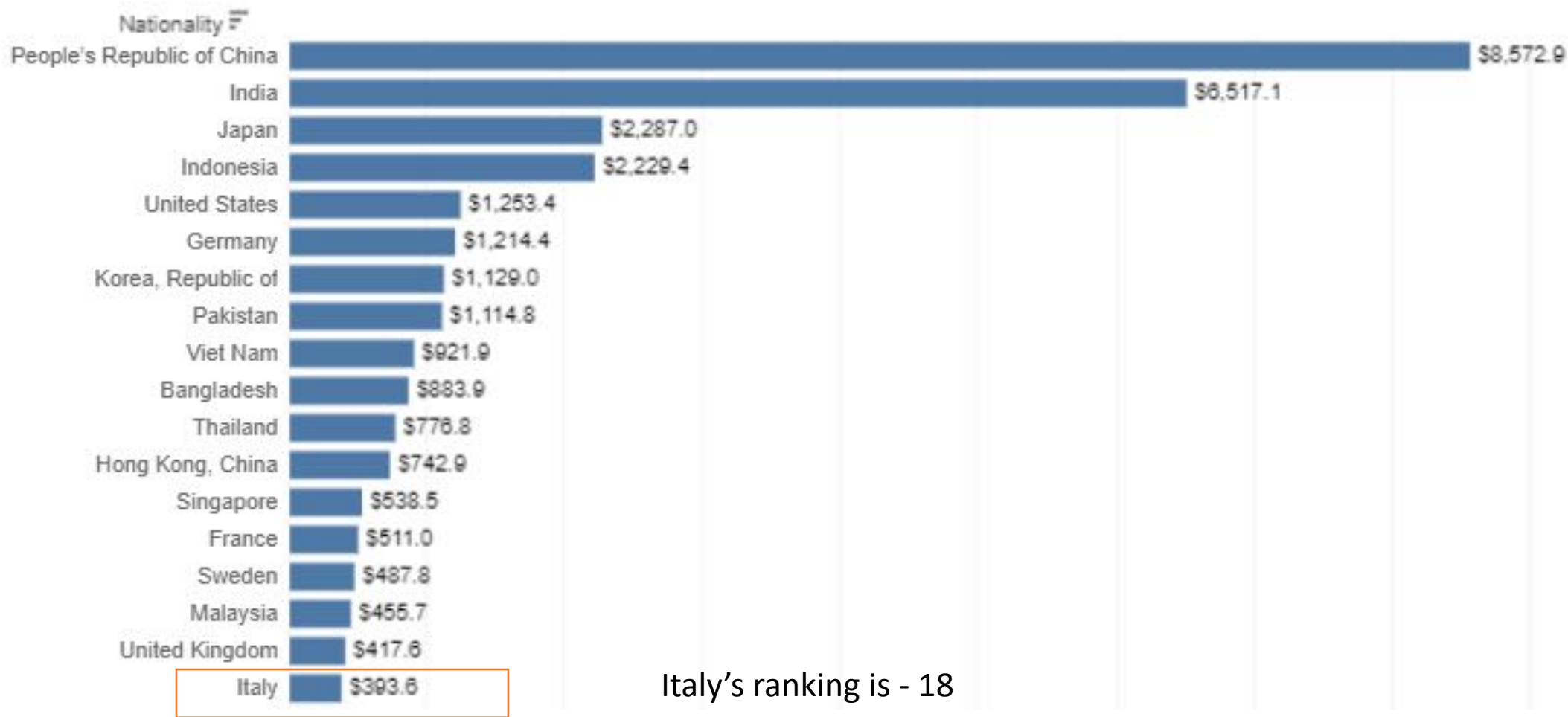
# Cumulative Procurement (1968-Q1 2021) – Overall by Nationality



Notes: From Investment Projects only.



# Cumulative Procurement (1968-Q1 2021) – Goods by Nationality

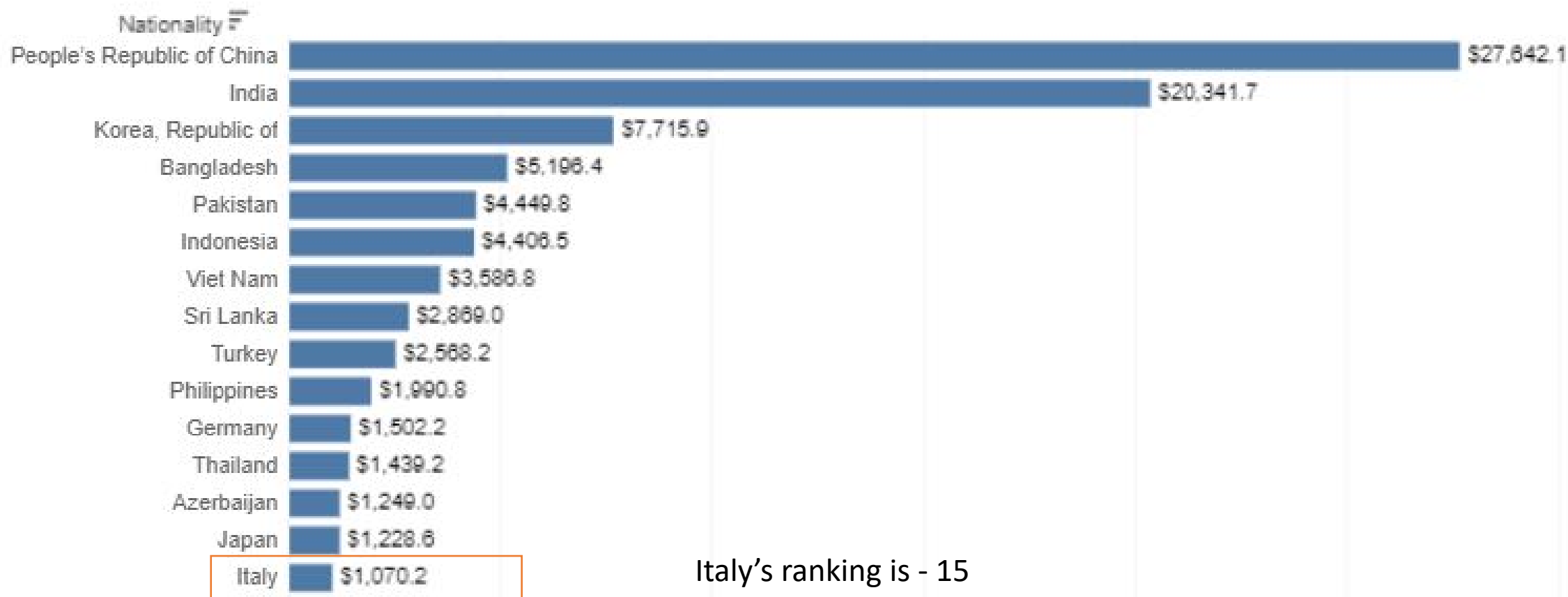


Notes: From Investment Projects only.



# Cumulative Procurement (1968-Q1 2021) – Works

## By Nationality

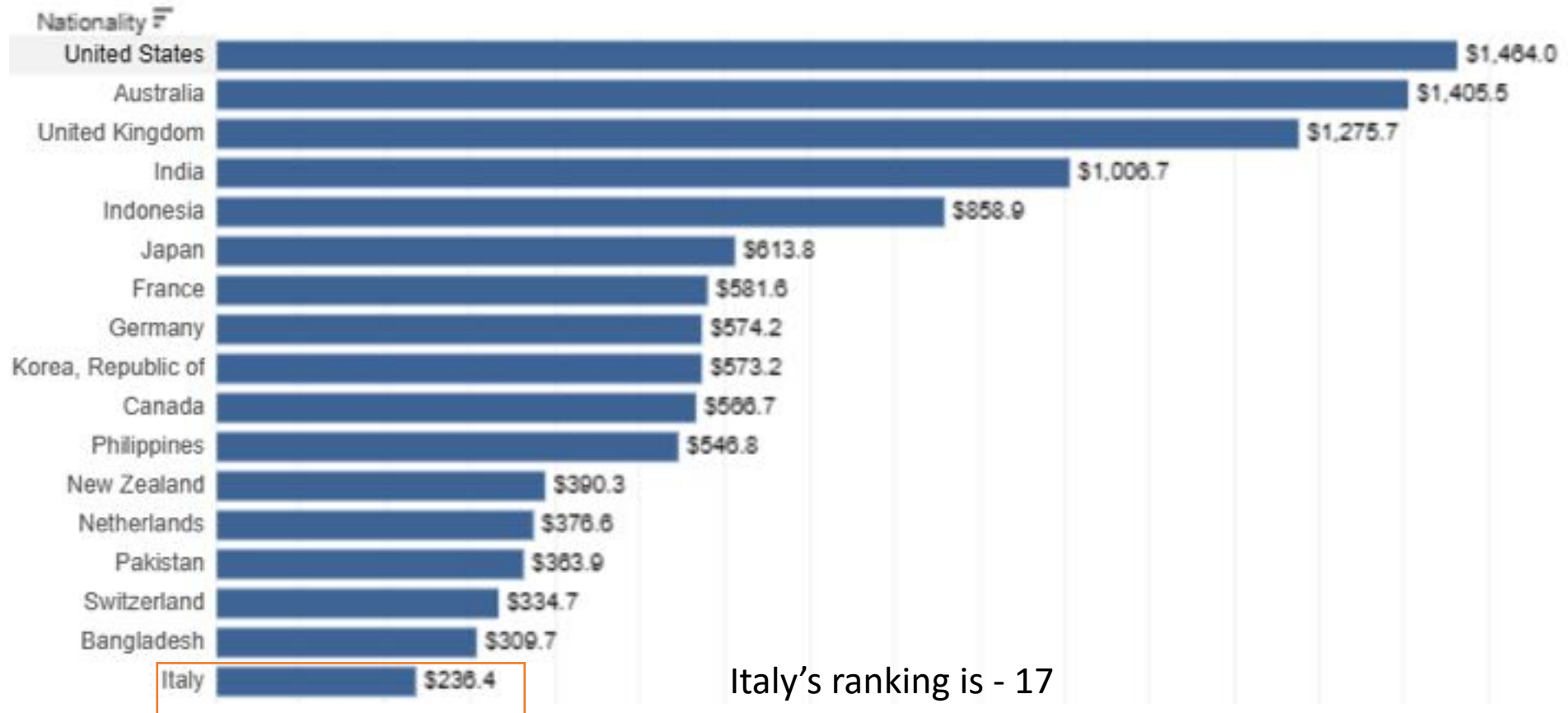


Notes: From Investment Projects only.





# Cumulative Procurement (1968-Q1 2021) – Consulting By Nationality



Italy's ranking is - 17





# A. Overview of 2017 Procurement Framework (PF)

- **Procurement Policy** approved by the Board
- **Procurement Regulations** approved by ADB President
- Core procurement principles:
  - Economy
  - Efficiency
  - Fairness
  - Transparency, plus
  - **Quality**, and
  - **Value for Money**

	Procurement Policy	Procurement and Consulting Procedures	
<i>Issued in 2013, updated 2015</i>			<i>For projects with concept papers approved <b>before 1 July 2017</b></i>
<i>Issued in 2017</i>			<i>For projects with concept papers approved <b>on or after 1 July 2017</b></i>

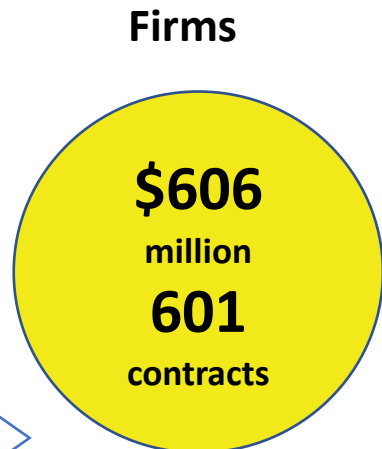
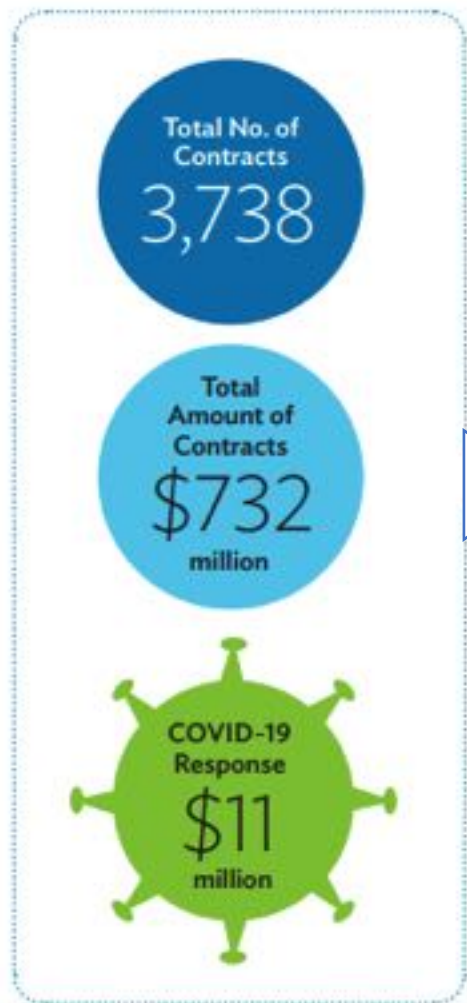


### Major Changes

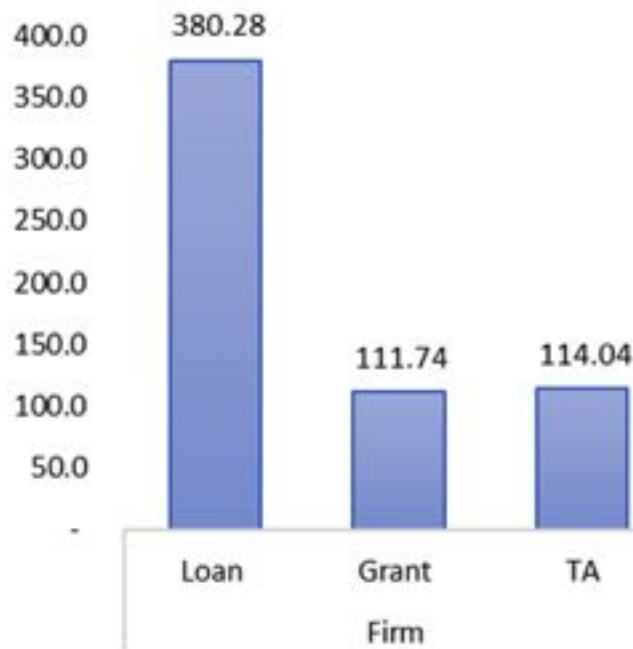
- + shifting from rules-based to risk/principle-based procurement
- + establishing alternative procurement arrangements with other MDBs, bilateral partners, and borrowers' agencies (APA)
- + using open competitive bidding (OCB)
- + improving tracking and monitoring of procurement complaints
- + promoting beginning-to-end procurement support instead of focusing only on reviewing procurement documents
- + decentralizing and delegating procurement approval authority within and outside PPFD



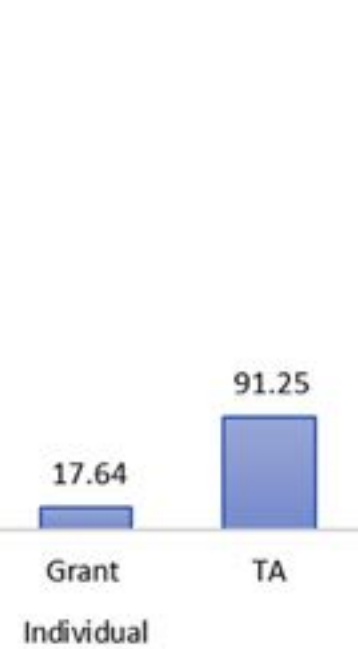
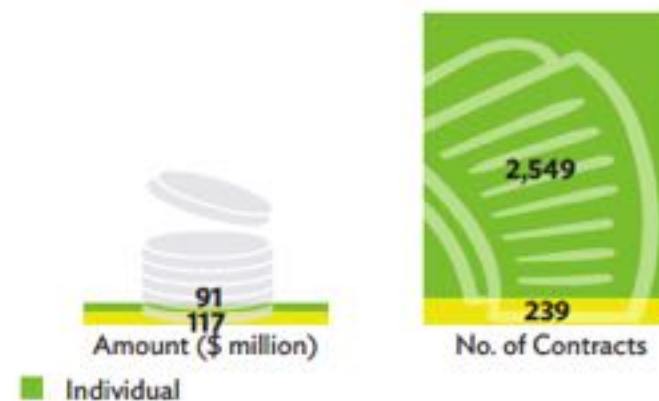
# Procurement of Consultancy Services in 2020



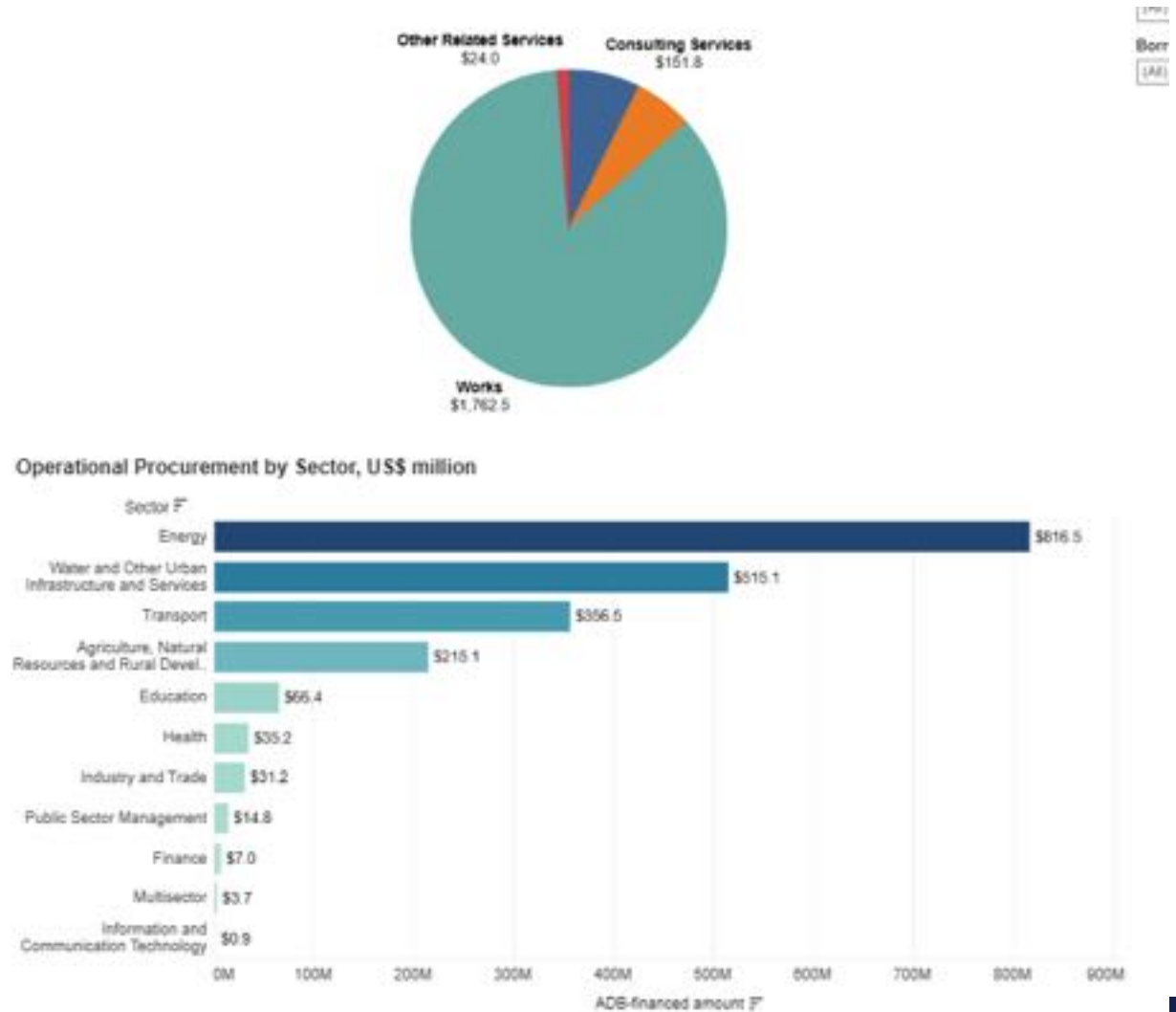
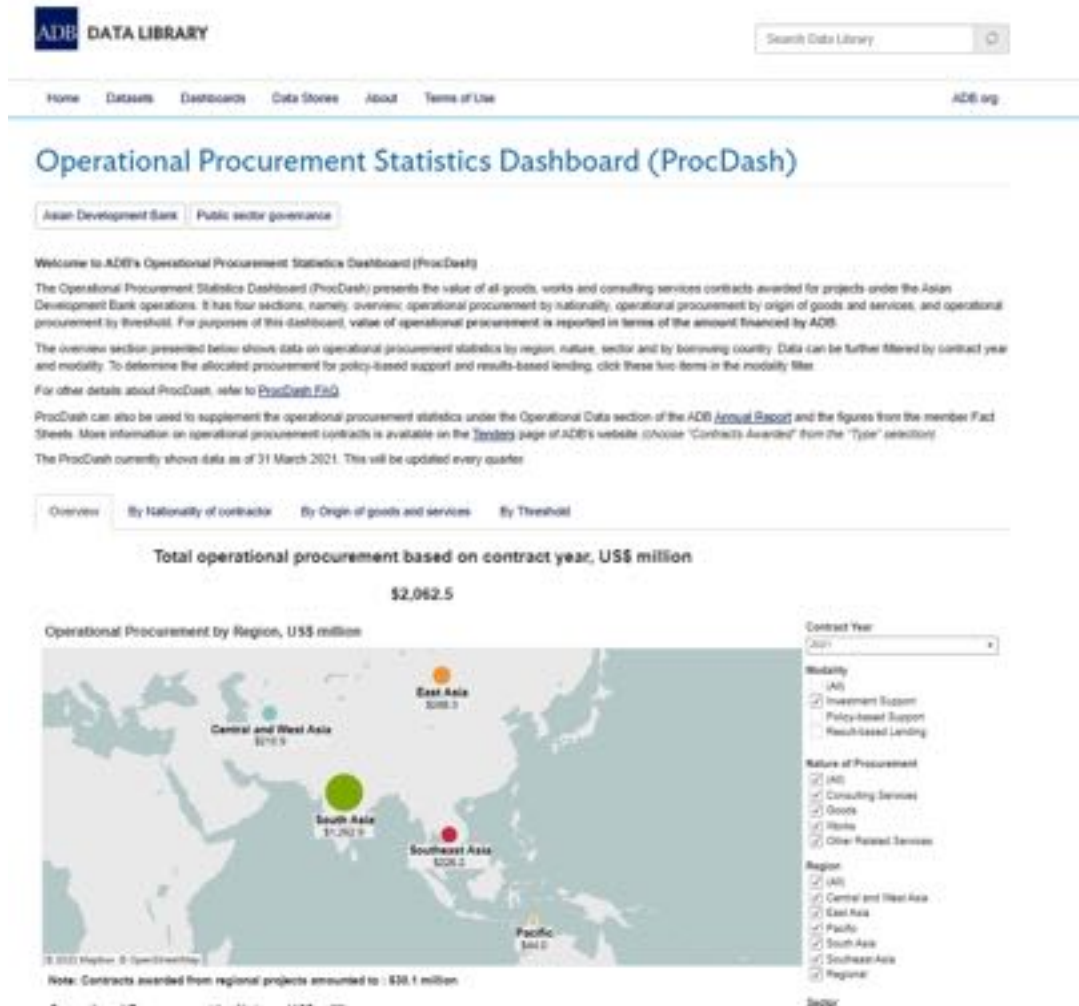
(a) Administered by Executing Agencies



(b) Administered by ADB



# Procurement Statistics Dashboard – ProcDash





Thank you.

